It is important to get out of your comfort zone and your friends and family zone in order for your business to grow. It takes an average of 100 no’s to get 10 yeses. The great thing is that there are always lots of people that we can talk to. Remember that N.O. means Next Opportunity and that some will, some won’t, so what, someone else is waiting for exactly what you are offering! Challenge yourself to talk to 100 different people this month. Fill in each square with the person’s name. You will be amazed at how quickly your business grows! Always share from the heart & focus on how you can help others & provide a solution with what you are offering.

WOO HOO! You Did it! Celebrate & Share your Success with your Team!